

PROTECTIVE INVESTMENTS IN HIGHLY PROFITABLE PROJECTS

Required amount of investment: \$5 000 000

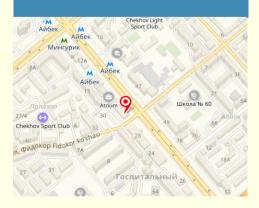
Annual net profit: **\$7 271 860**

Profitability of investment capital: 30%

Project author's investment: \$1 552 000

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Project №1461 Sale of a share in the Marketplace business (expansion of activities)

Description: The author of the project plans to sell **10%** of the business for **\$5 million** to expand its activities to provide B2B e-commerce services for the food market, distributors, dealers and retail and wholesale entrepreneurs. The author of the project invested **\$1 552 000** to open **11 branches** in Tashkent, Andijan and Namangan regions and establish logistics for the delivery of products.

In 2022, the trade turnover in the amount of

\$6 111 561. By the end of 2023, it is planned to reach **\$16 965 033**.

According to the plan, in 2023 there will be a large-scale opening of many branches throughout Uzbekistan.

The author of the project studied the market and found out that this business model is applicable not only in Uzbekistan, but also in neighboring Kyrgyzstan, Kazakhstan, Tajikistan and Turkmenistan. It's a modern IT take on distribution, as it is on all industries.

Providing more than 600 types of sales to category C stores, cafes, restaurants and offices at a wholesale price within two hours with its free logistics service. Project implementation period after attracting investments: 1 month.





Required investment amount: 5 000 000\$.

Name	
Expanding the range of food products and opening branches in all regions of	2 330 000
Uzbekistan	
Distribution of assets and software for large and small warehouses expanding	1 100 000
across Uzbekistan.	
The amount to be invested in expanding the project before the breakeven	1 061 500
point is reached.	
Marketing and other expenses	508 500
TOTAL:	5 000 000

Annual income data:

Name	• • • • • • • • • • • • • • • • • • • •	Average check from 1 client, \$	Revenue, \$	Gross profit, \$, (12.5%)
After investing \$5 000 000	1 607 047	58	93 208 720	11 651 090

Annual expenses data:

Annual expenses data.			
Name	Amount, \$		
Products self-costs	81 557 540		
Rent	1 803 384		
Salary	445 798		
Public utilities	316 462		
Marketing	1 114 277		
Depreciation	220 852		
Taxes	478 457		
TOTAL:	85 936 860		

Annual income: 93 208 720\$ Annual expenses: 85 936 860\$

Net profit per year: \$ 93 208 720 - \$ 85 936 860= **\$ 7 271 860**

Profitability of investment capital: $ROI = \frac{\text{Net profit}}{\text{Investment amount}} \times \text{Investor's Share} * 100\% = 30\%$

Distribution of shares:

20% - the investor and 80% - the project author before the full return of the investment, 10% - the investor and 90% - the project author after the full return of the invested funds.





